

Earnings Presentation

3Q & 9M 2026

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Speakers



José Orlandini
Chairman of the Board



Marcelo Castiglione
Chief Executive Officer



Gonzalo Soto
Chief Financial Officer

AGENDA

3Q & 9M 2026

01

Highlights

02

Business Evolution

03

Financial Results

04

Commercial
Results

05

Final Remarks
and Q&A



AGENDA

3Q & 9M 2026

- Highlights
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Highlights

Key Contracts Awarded in 3Q26

Modernizing Government Services in the Region

7
Projects

5
Countries

US\$ 200 MM
Total TCV



CLIENT	COUNTRY	SECTOR / PROJECT	TCV	TERM	KEY METRICS	
	 Chile	TRANSPORTATION Alameda-Melipilla and Santiago-Batuco Train	US\$ 8 MM	2.5 years	+155 Hybrid self-service machines	206 Anti-fare evasion equipment
	 Brazil	CONNECTIVITY Infovia Digital (expansion)	US\$ 148 MM	26 years	Service Expansion +Cybersecurity, +Connectivity, +Digital inclusion, +Governance, +Operational resilience	
	 Brazil	IT SUPPORT Comprehensive Digital IT Environment Support	US\$ 27 MM	1 year	+560 Specialized professionals	Multiplatform Mainframe, storage, cloud and databases
	 Peru	IT LOGISTICS ONPE Electoral Process Infrastructure	US\$ 9 MM	3 months	125 Data centers and ODPE ¹ nationwide	Tech Platform Electrical infrastructure, connectivity and data network, computing and cybersecurity
	 Ecuador	SECURITY EPMAPS Cybersecurity ²	US\$ 3 MM	3 years	+2,000 Protected employees	Palo Alto Network High-availability firewall implementation
	 Colombia	IT SUPPORT Digital technology support	US\$ 2 MM	4 years	Specialization In technology operations and digital transformation	IT Core Data, architecture, cybersecurity, solutions and applications
	 Colombia	IT SUPPORT IT Outsourcing	US\$ 1 MM	2.5 years	+27,000 Public officials served at 876 sites nationwide	Multiservice Cybersecurity and connectivity

1: ODPE: Oficinas Descentralizadas de Procesos Electorales; 2: EPMAPS: Empresa Pública Metropolitana de Agua Potable y Saneamiento.

Highlights

Key Contracts Awarded in 3Q26

Digital Transformation in Strategic Sectors of the Region

9
Projects

5
Countries

US\$ 18 MM
Total TCV



CLIENT	COUNTRY	SECTOR / PROJECT	TCV	TERM	KEY METRICS	
HEALTH & SAFETY	Chile	HEALTHCARE RIS PACS Platform	US\$ 1 MM	5 years	RIS Radiology information management	PACS Medical image archiving and distribution
RETAIL	Chile	IT SUPPORT Level 2 E-commerce Support	US\$ 1 MM	2 years	Services Operational continuity, automation and AI	Progress Toward an efficient, predictive and aligned operation
CONSUMER GOODS (cosmetics)	Brazil	CONSUMER GOODS Restart – IT Services Transformation	US\$ 9 MM	5 years	Automation Of tickets with AI	2 towers Service Desk (NCC) and Workplace Services (WPS)
ELECTRIC POWER	Brazil	ENERGY CS Commercial System Evolution	US\$ 1 MM	3 years	Squad Multidisciplinary, on demand	Consulting Business, project management and development
TOLL ROAD CONCESSIONS (infraestructura)	Brazil	CONNECTIVITY Connectivity and Data Center	US\$ 1 MM	5 years	870 km Connected logistics corridor	Colocation At SONDA Data Center in Mato Grosso do Sul
RETAIL (building materials)	Brazil	IT SUPPORT IT Tax Solution	US\$ 1 MM	5 years	SaaS Model Comply solution delivered in the cloud	Service Ongoing application support and maintenance
AUTOMOTIVE	Peru	IT SUPPORT Software Factory – IT Consulting	US\$ 1 MM	2 years	AI Software, automation and analytics	Scalable Specialized profiles on demand
Live Mass Events Center	Colombia	PAYMENT SYSTEM Software POS TCPOS	US\$ 1 MM	6 years	Milestone First POS software sale at SONDA Colombia	2 Arenas Centralize and standardize commercial operations of 2 arenas
AERIAL TRAMWAY	Guatemala	TRANSPORTATION Electronic Fare Collection for Cable Car	US\$ 2 MM	3 years	282 AFC equipment: validators, turnstiles and TVMs	End-to-End Supply, integration, commissioning and support



AGENDA

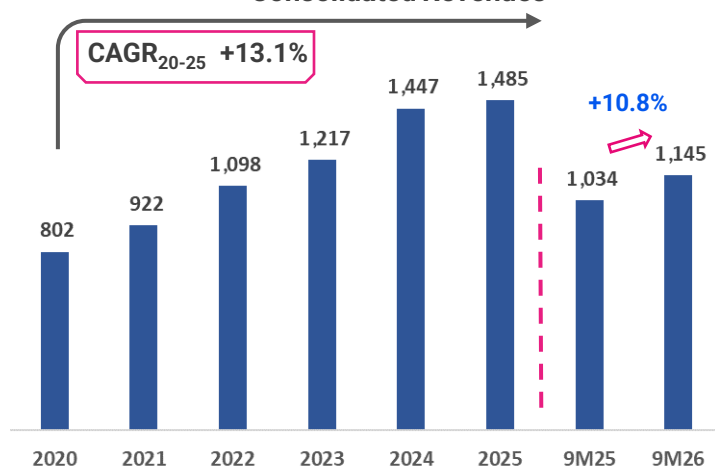
3Q & 9M 2026

- Highlights
- **Business Evolution**
- Financial Results
- Commercial Results
- Final Remarks and Q&A

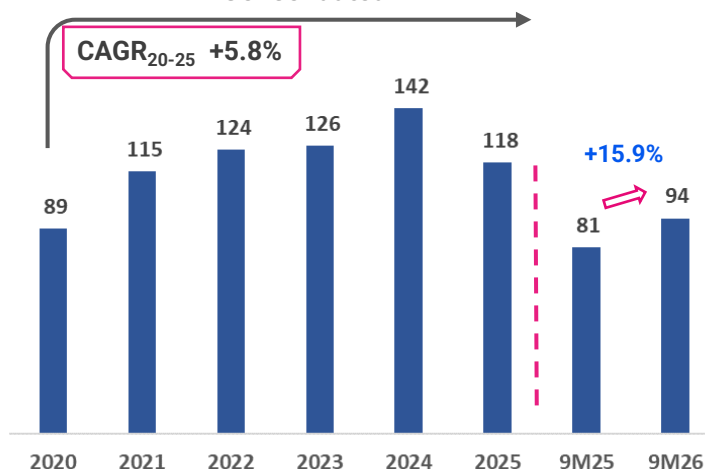
Business Evolution

Financial and Commercial Results

Consolidated Revenues

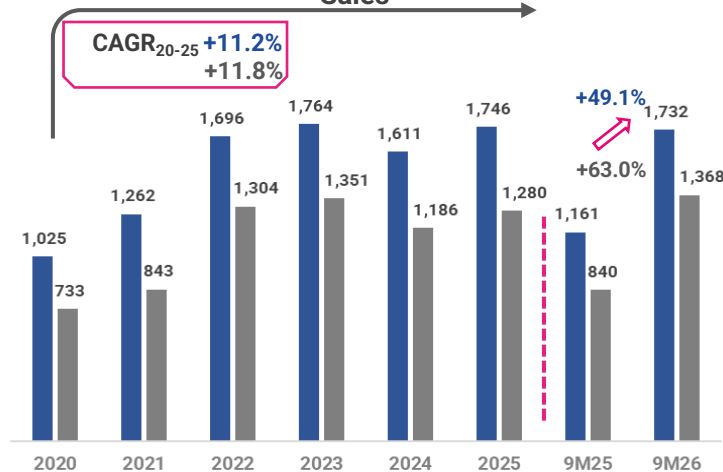


Consolidated EBITDA



- Figures in US\$ millions, reporting currency, converted at Sep-26 closing USD/CLP exchange rate = 972.60
- Since 2023, Klap results are deconsolidated to make figures comparable with current data

Sales

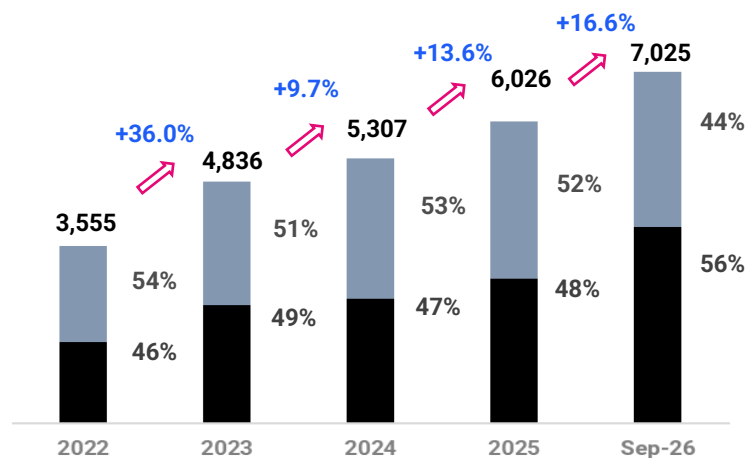


Consolidated Sales

B2B Sales

- B2B Sales exclude the Transactional business (Quintec Distribución + Tecnoglobal + Microgeo)
- Since 2023, Klap sales are excluded to make figures comparable with current data

Consolidated Pipeline



Digital Business

Digital Services



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Business Evolution

Results Summary 9M26 (Reporting Currency)



Consolidated Revenues

US\$ 1,145 million

+10.8% vs. 9M25

Digital Business (US\$ 419 / +9.2%)

Digital Services (US\$ 394 / +16.1%)

Transac. Business (US\$ 332 / +7.0%)



EBITDA

US\$ 94 million

+15.9% vs. 9M25

Net Income

US\$ 13 million

+ US\$ 7 million vs. 9M25



Consolidated Business Closures

US\$ 1,732 million

+49.1% vs. 9M25

12-Month Pipeline

US\$ 7.0 billion

Brazil 33% of total

Chile 26% of total



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3Q 2026 Results

Revenue and EBITDA 3Q 2026 (Reporting Currency)



CONSOLIDATED REVENUES

US\$ 395 million

US\$ 289 million (B2B Business)

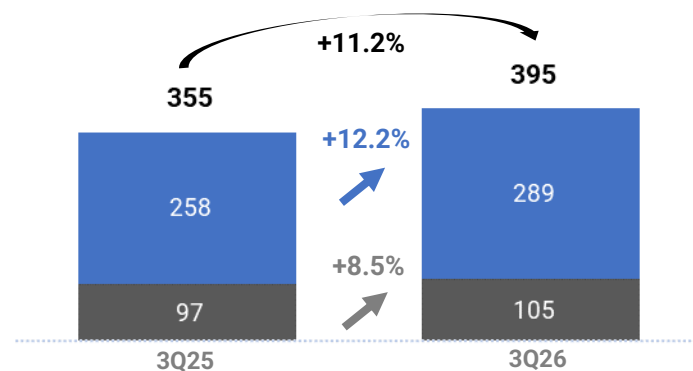


REVENUE GENERATION

● B2B BUSINESS

● TRANSACTIONAL BUSINESS

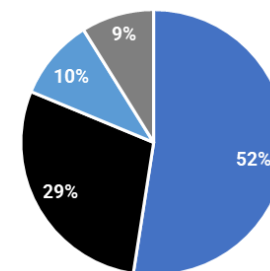
QUARTERLY REVENUE YOY (US\$ million)



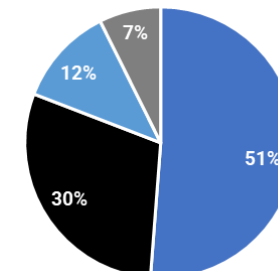
CONSOLIDATED REVENUES CONTRIBUTION BY REGION

● SOUTHERN CONE REGION ● ANDEAN REGION
● BRAZIL ● NORTH AMERICA

3Q25 LTM



3Q26 LTM



CONSOLIDATED EBITDA

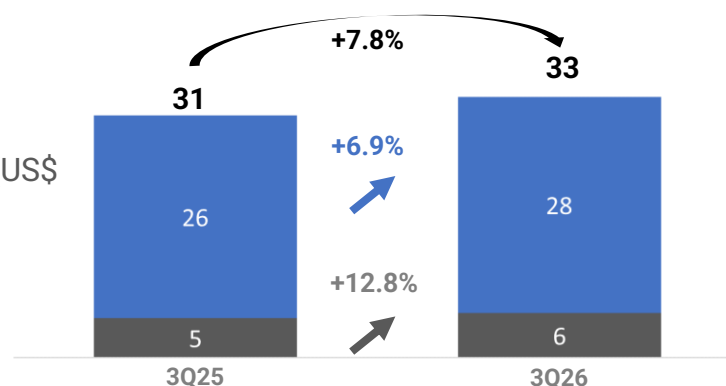
US\$ 33 million

US\$ 28 million (B2B Business)

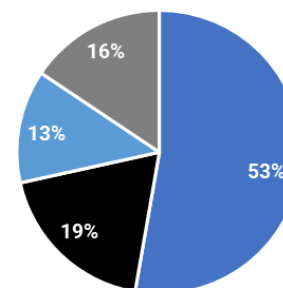
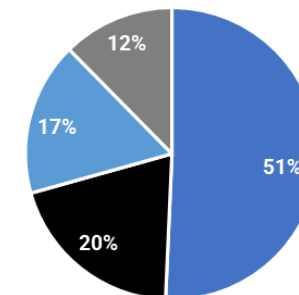


EBITDA GENERATION

QUARTERLY EBITDA YOY (US\$ million)

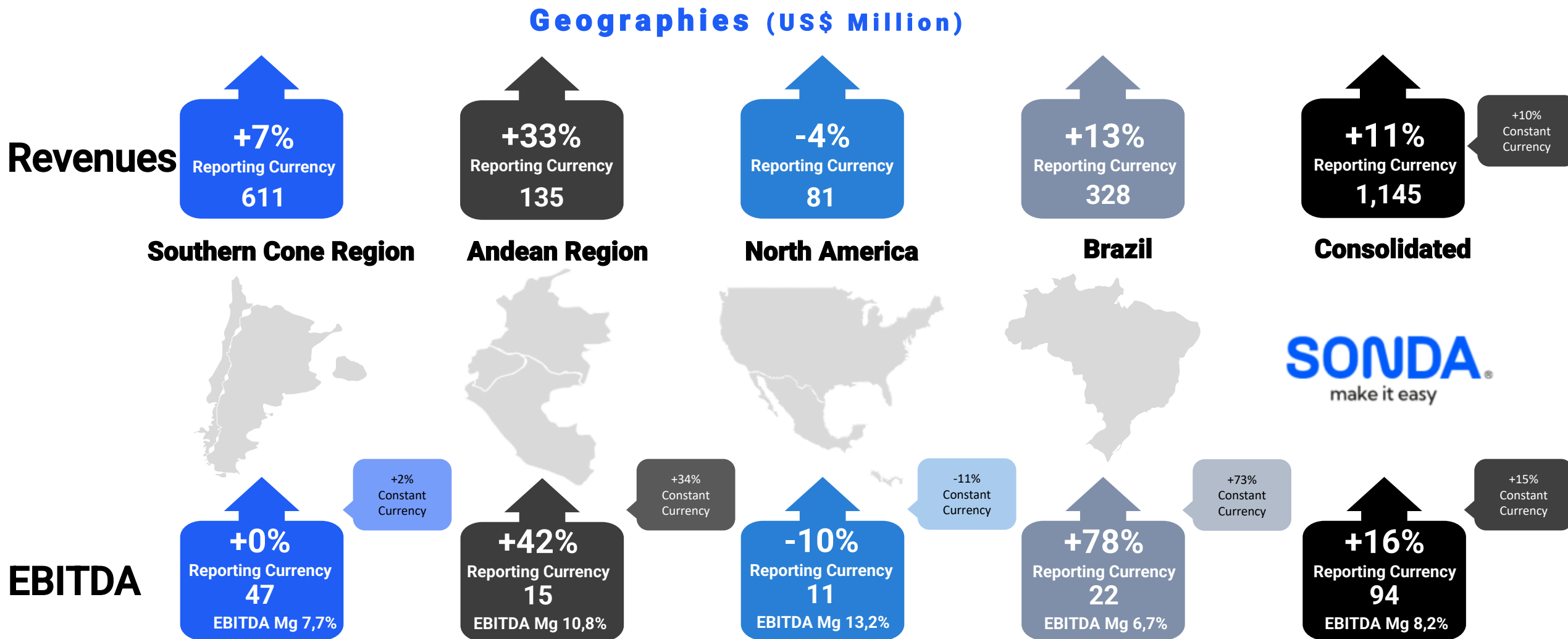


CONSOLIDATED EBITDA CONTRIBUTION BY REGION



9M 2026 Results

Revenue and EBITDA 9M 2026 by Geography (Reporting Currency)



* Figures do not include elimination adjustments between clusters.



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Commercial Results

Sales

CONSOLIDATED 3Q26

US\$ 540 million

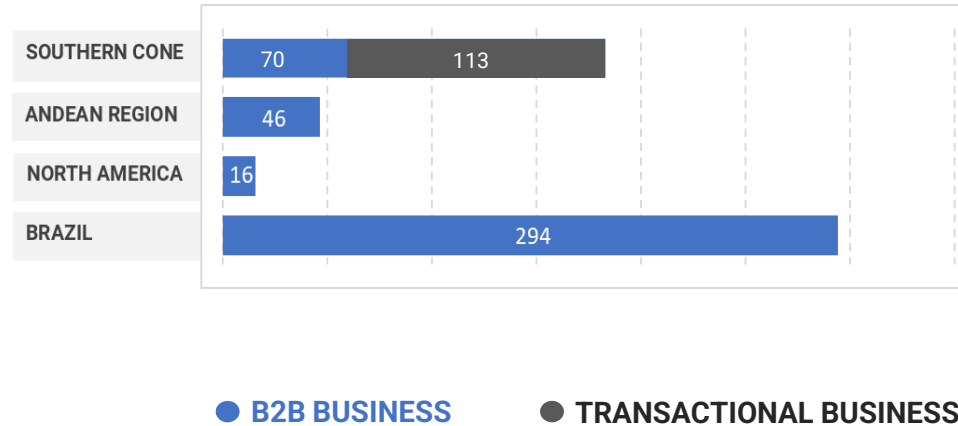
B2B BUSINESS

US\$ 427 million

TRANSACTIONAL BUSINESS

US\$ 113 million

3Q26 Consolidated (US\$ MM)



**Δ % YoY
vs. 3Q25**

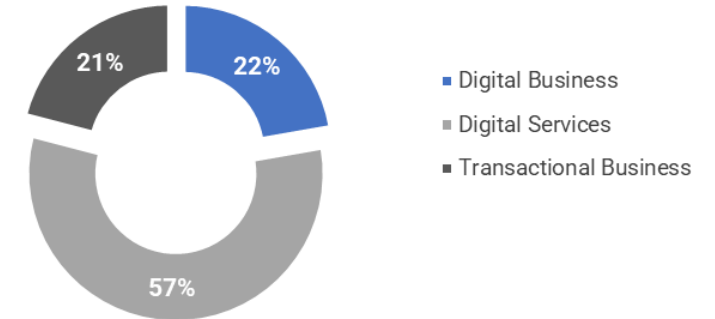
-7.6%

+11.1%

-25.9%

+231.5%

+54.2%



CONSOLIDATED 9M26

US\$ 1,732 million

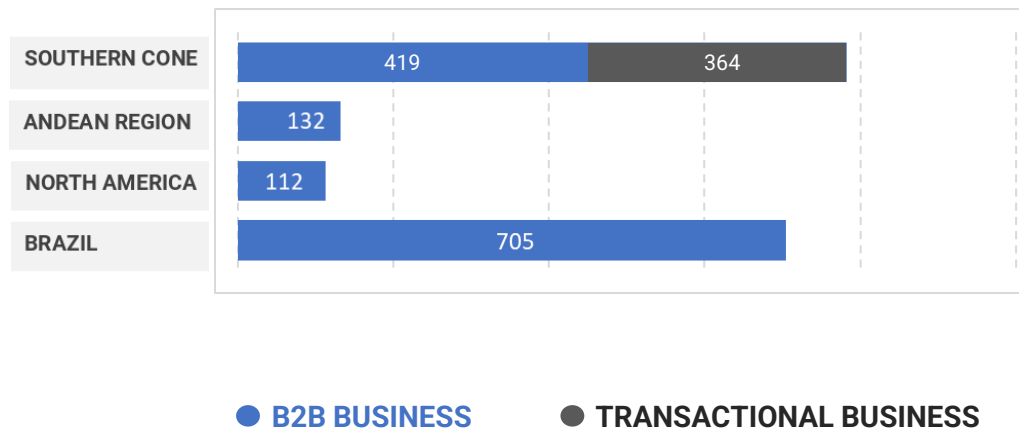
B2B BUSINESS

US\$ 1,368 million

TRANSACTIONAL BUSINESS

US\$ 364 million

9M26 Consolidated (US\$ MM)



**Δ % YoY
vs. 9M25**

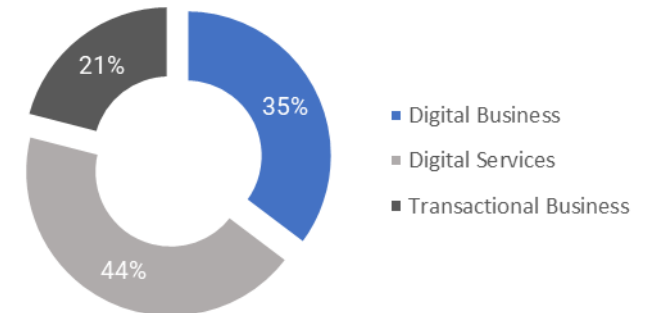
+28.4%

+22.9%

+65.7%

+87.1%

+49.1%



Commercial Results

Pipeline

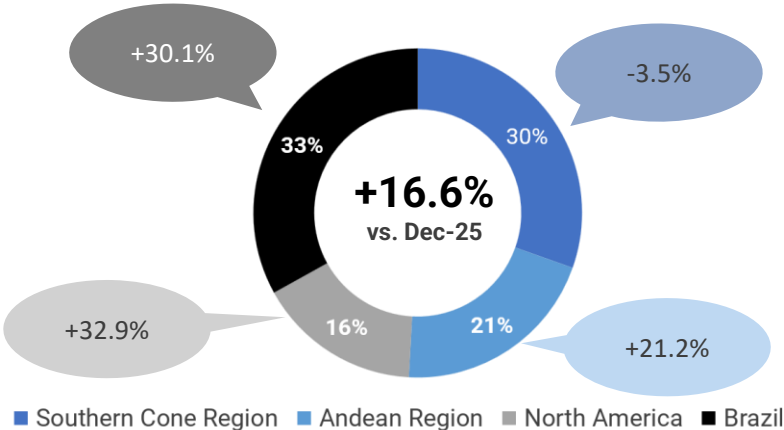


COMMERCIAL OPPORTUNITIES "PIPELINE"

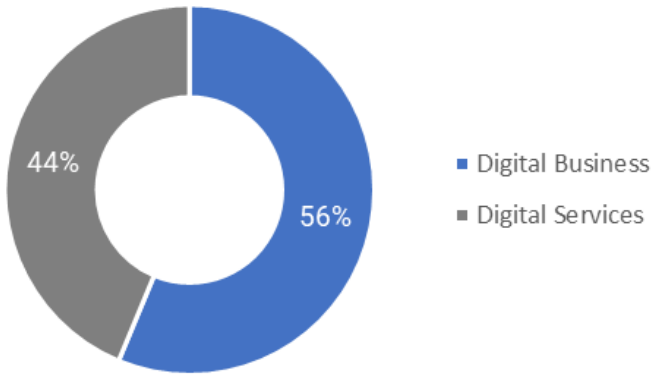
**US\$ 7,025
million**



PIPELINE CONTRIBUTION (US\$ MM) BY GEOGRAPHY



BY SERVICE LINE



COMMERCIAL OPPORTUNITIES BY SIZE

Range	Pipeline				
US\$ Million	Southern Cone Region	Andean Region	North America	Brazil	Total
0 - 25	1,792	1,152	674	1,305	4,923
> 25	311	310	475	1,006	2,102
Total	2,103	1,462	1,149	2,311	7,025

**+36.8% vs.
Dec-25**



PIPELINE HIGHLIGHTS

- ❖ Smart Cities & Mobility solutions exceed US\$ 1,800 MM
- ❖ Cloud & Data Center solutions exceed US\$ 610 MM
- ❖ Cybersecurity solutions exceed US\$ 130 MM
- ❖ Digital Communications solutions exceed US\$ 390 MM
- ❖ Software Factory and Disruptive Technologies solutions exceed US\$ 160 MM
- ❖ Industry vertical solutions exceed US\$ 260 MM (Banking & Insurance, Retail & Commerce, Healthcare and Utilities)



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Final Remarks and Q&A

Closing messages



01

Strategic focus

Prioritization of highly complex integration projects



02

Execution leadership

Proven track record in expanding, renewing and closing new contracts



03

Regional diversification

Large-scale projects across different industries and countries in the region



04

Commercial outlook

Solid, larger-scale pipeline provides visibility for the coming years

Successful completion of the capital increase process and acquisition of control of AUFBAU



Transforming lives **with technology.**

SANTIAGO / OCTOBER 23, 2026 / THIRD QUARTER 2026 EARNINGS PRESENTATION