

Earnings Presentation

2Q & 6M 2026

SONDA[®]
make it easy



Speakers



José Orlandini
Chairman of the Board



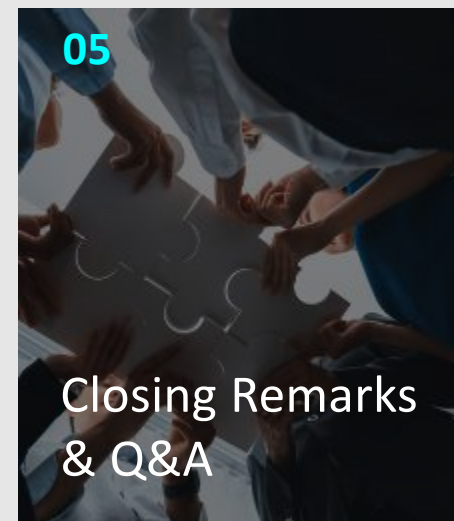
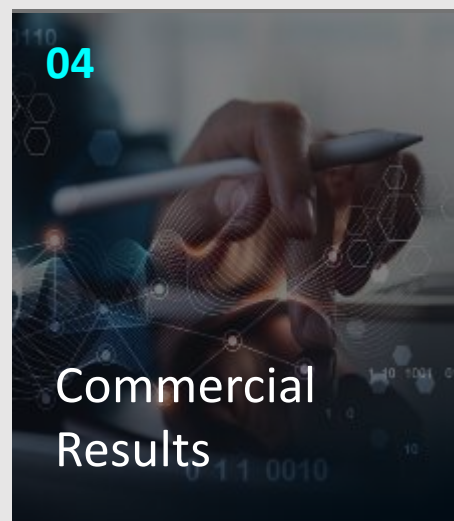
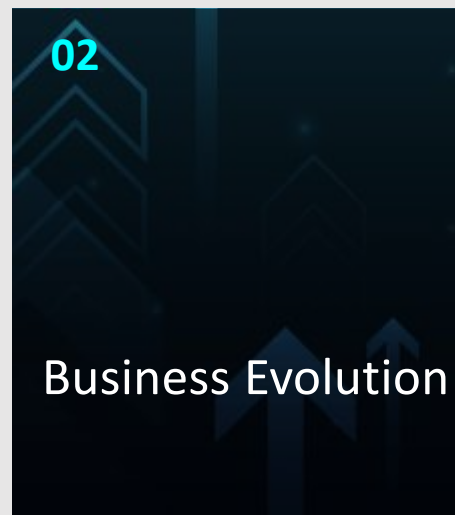
Marcelo Castiglione
Chief Executive Officer



Gonzalo Soto
Chief Financial Officer

AGENDA

2Q & 6M 2026





AGENDA

2Q & 6M 2026

- Highlights
- Business Evolution
- Financial Results
- Commercial Results
- Closing Remarks & Q&A

Highlights

Notable Awards in 2Q26

Modernizing Government Services in the Region

GOBIERNO REGIONAL
REGIÓN DE ANTOFAGASTA

Smart Lighting Copiapó



+20.000
New smart,
remotely-managed
luminaires

CapEx 13 (US\$ MM)
TCV 16 (US\$ MM)



1 Year

Contract



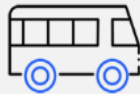
DS1
Regulation

Compliance on
artificial lighting



Fleet Management

Ministry of
Transport



+9.000
2,555 electric buses



12 Years

Contract



+36

Municipalities Operating

CapEx 62 (US\$ MM)
TCV 169 (US\$ MM)

CORPORACIÓN FONAFE

MDS FONAFE



21 Government Entities

CapEx 9 (US\$ MM)
TCV 13 (US\$ MM)



4 Years



MDS



Fleet Management



3 Years

Contract



+780 Buses

CapEx 2 (US\$ MM) TCV 5
(US\$ MM)



Operational Efficiency
Real-time telemetry and monitoring



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Highlights

Notable Awards in 2Q26

Digital Transformation Across the Region's Strategic Sectors



Communications Supply and Management



5 Years
Contract



111
Store Sites



Cisco Meraki
SD-Wan, Switches, AP
Wi-fi



**Important
Fintech**



**Base
Applications**

RealAis
Fin 700 Fund



5 Years
Contract

**Technology
Platform and
Fintech Core**



Fintech Core

Collection, Administration,
Investment Management and
Accounting



8 months
Implementation



Cybersecurity SOC



3 Years
Contract



**Corporate
Strategy**

Governance, Culture and
Protection



**Corporate
Cybersecurity**

Security model for IT and
OT across the 7
subsidiaries



**International Real
State
Conglomerate
Renewable Energy
Implementation**



11 Years
Contract



**Environmental
Impact**

Environmental protection
versus conventional energy



Energy Efficiency
Photovoltaic energy with
solar panels



Ministerio de
Gobernación



**Judicial Electronic
Ankle Monitor
Tracking**

**National
Platform**
GPS Technology



Implementation
Specialized support and
managed services



**Management and
Supply**
Alerts, reporting and
traceability



GOBIERNO REGIONAL
SAN MARTÍN
Smart Safety



2 Years
Contract



**Integrated
Intervention**
Implementation of a Public
Safety Operation Center
(PSOC)



+150 Cameras
PTZ cameras, panoramic
cameras, facial recognition,
and license plate
recognition cameras



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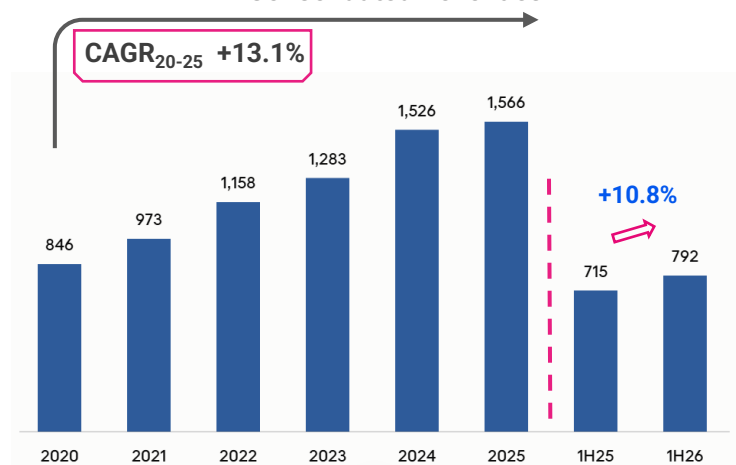
2Q & 6M 2026

- Highlights
- **Business Evolution**
- Financial Results
- Commercial Results
- Closing Remarks & Q&A

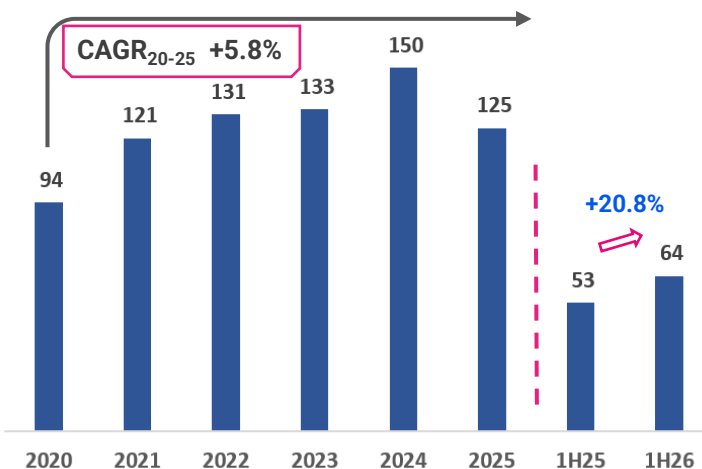
Business Evolution

Financial and Commercial Results

Consolidated Revenues

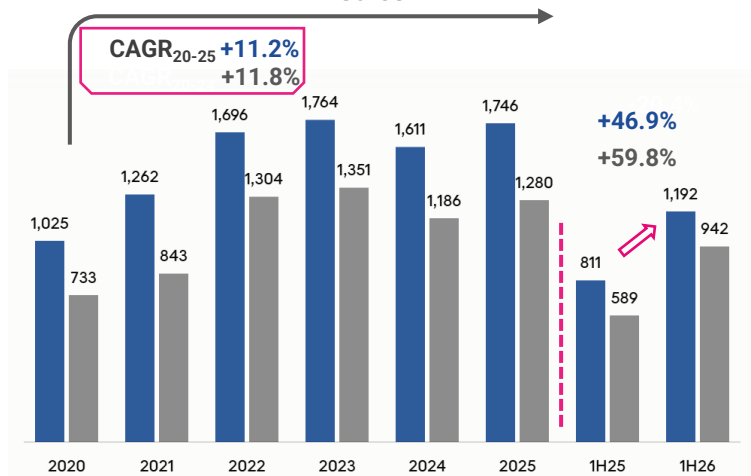


Consolidated EBITDA



- Figures in US\$ million, reporting currency, converted at closing USD/CLP FX rate of Jun-26 = 922,21
- As of 2023, Klap results are deconsolidated to make them comparable with current data

Sales

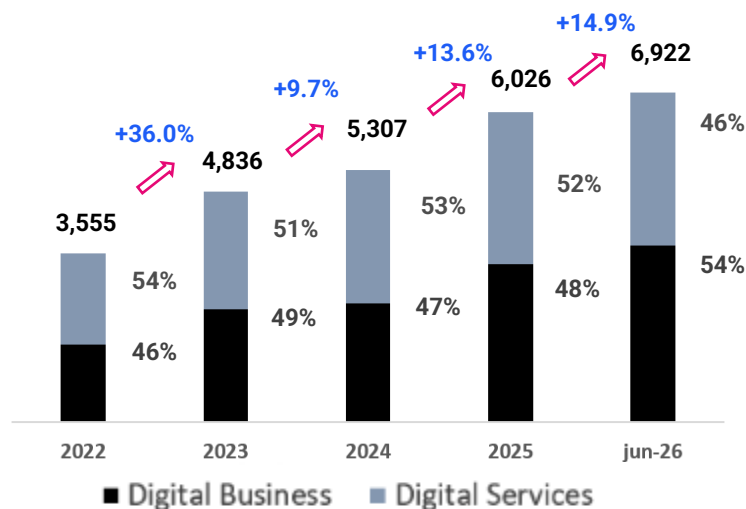


Consolidated Sales

B2B Sales

- B2B Sales exclude the Transactional business (Quintec Distribution + Tecnoglobal + Microgeo)
- As of 2023, sales from Klap are excluded to make them comparable with current data

Consolidated Pipeline



Digital Business

Digital Services



Business Evolution

Summary of Results for 6M26 (Reporting Currency)



Consolidated Revenues

US\$ 792 million

+10.8% vs 6M25

Digital Business (US\$ 286 / +8.8%)

Digital Services (US\$ 267 / +17.4%)

Transac. Business (US\$ 239 / +6.3%)



EBITDA

US\$ 64 million

+20.8% vs 6M25

Net Income

US\$ 11 million

+ US\$ 7 million vs 6M25



Consolidated Business Closings

US\$ 1,192 million

+46.9% vs 6M25

12-month Pipeline

US\$ 6.9 billion

Brazil 33% of total

Chile 26% of total



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2Q 2026 Results

Revenue and EBITDA 2Q 2026 (Reporting Currency)



CONSOLIDATED REVENUE

US\$ 399 million

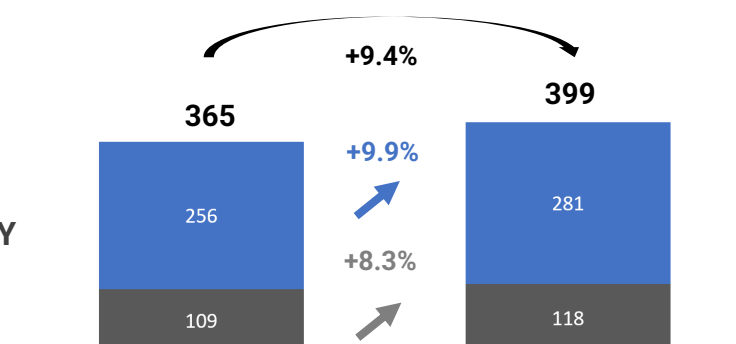
US\$ 281 million (B2B Business)



REVENUE GENERATION

● B2B BUSINESS ● TRANSACTIONAL BUSINESS

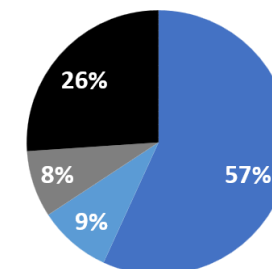
QUARTERLY REVENUE Y/Y (US\$ million)



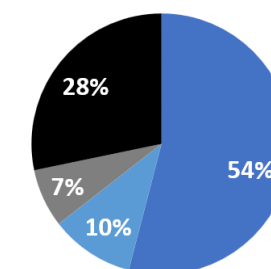
CONSOLIDATED REVENUE CONTRIBUTION BY REGION

● SOUTHERN CONE REGION ● ANDEAN REGION
● BRAZIL ● NORTH AMERICA

2Q25 LTM



2Q26 LTM



CONSOLIDATED EBITDA

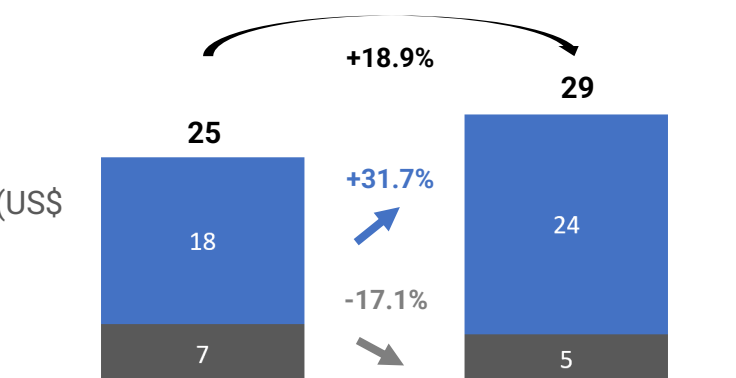
US\$ 29 million

US\$ 24 million (B2B Business)

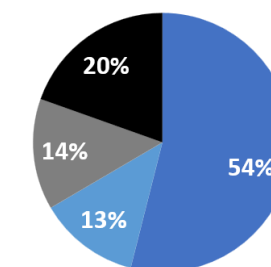
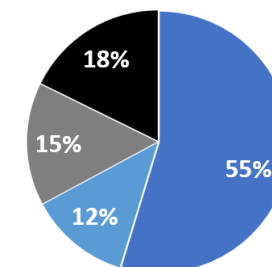


EBITDA GENERATION

QUARTERLY EBITDA Y/Y (US\$ million)



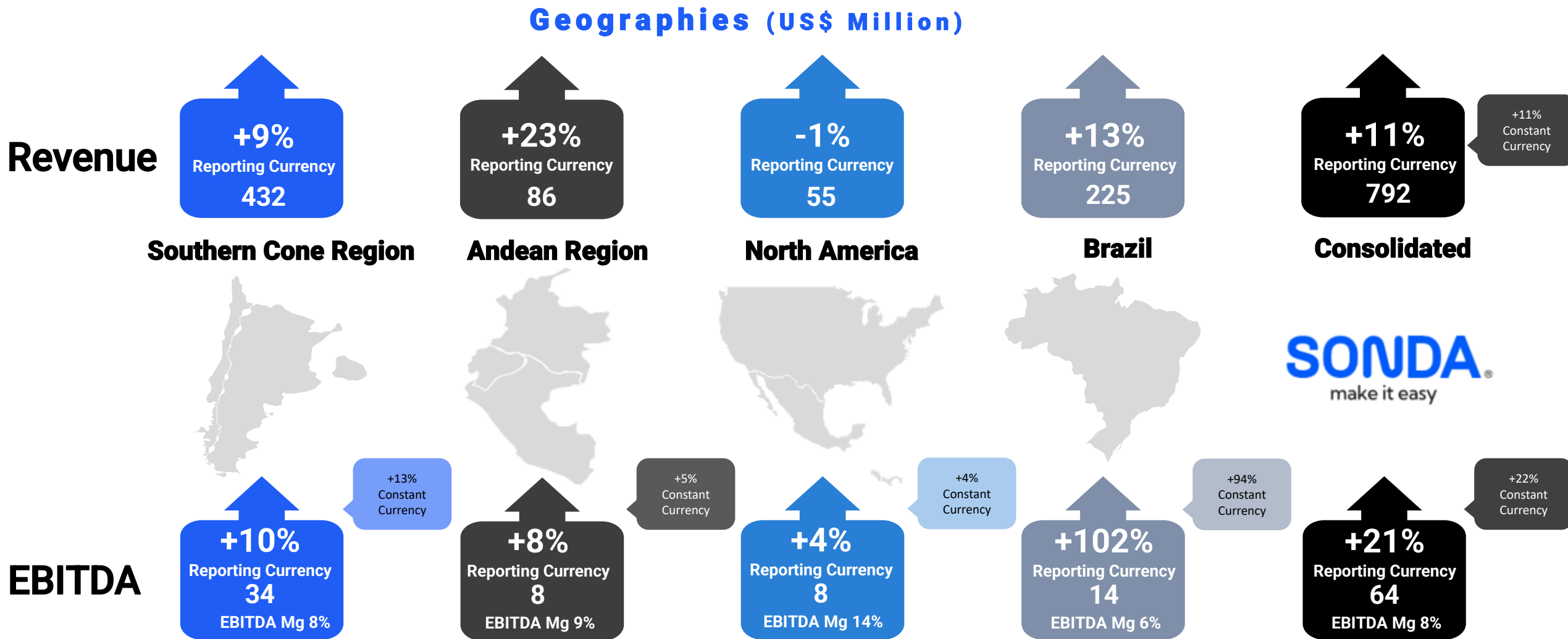
CONSOLIDATED EBITDA CONTRIBUTION BY REGION



* Revenue consolidation adjustments are included in the B2B business

Results 6M 2026

Revenue and EBITDA 6M 2026 by Geography (Reporting Currency)



* Figures do not consider elimination adjustments between clusters.



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2Q & 6M 2026

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- **Commercial Results**
- Closing Remarks & Q&A

Commercial Results

Sales

CONSOLIDATED 2Q26

US\$ 555 million

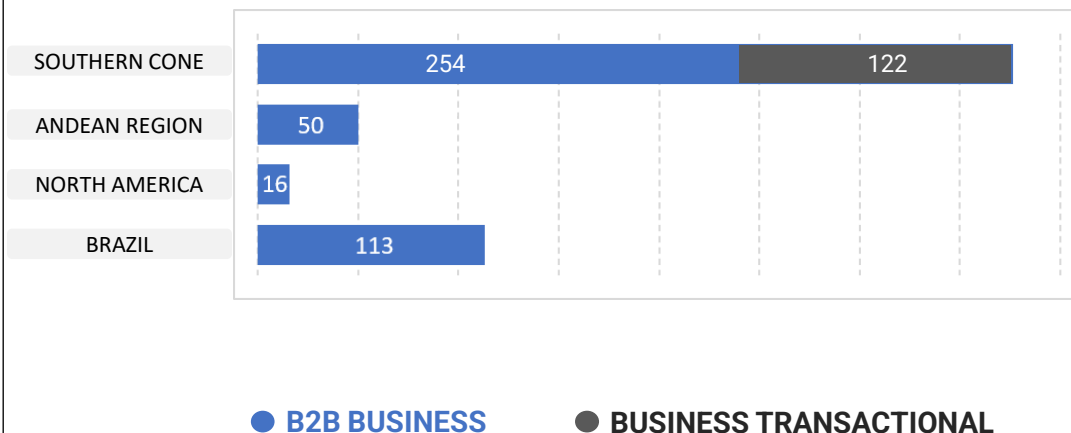
BUSINESS B2B

US\$ 433 million

**TRANSACTIONAL
BUSINESS**

US\$ 122 million

2Q26 Consolidated (US\$ MM)



Δ % a/a
vs 2Q25

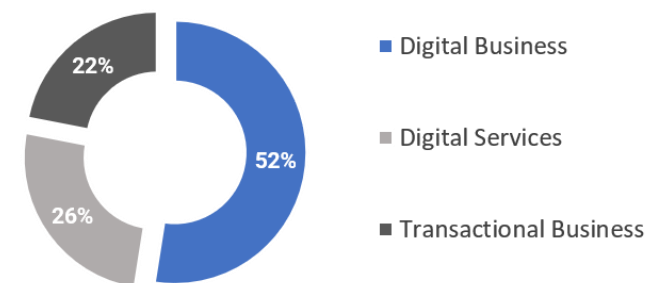
+76.3%

+64.9%

-46.8%

-40.5%

+19.6%



CONSOLIDATED 6M26

US\$ 1,192 million

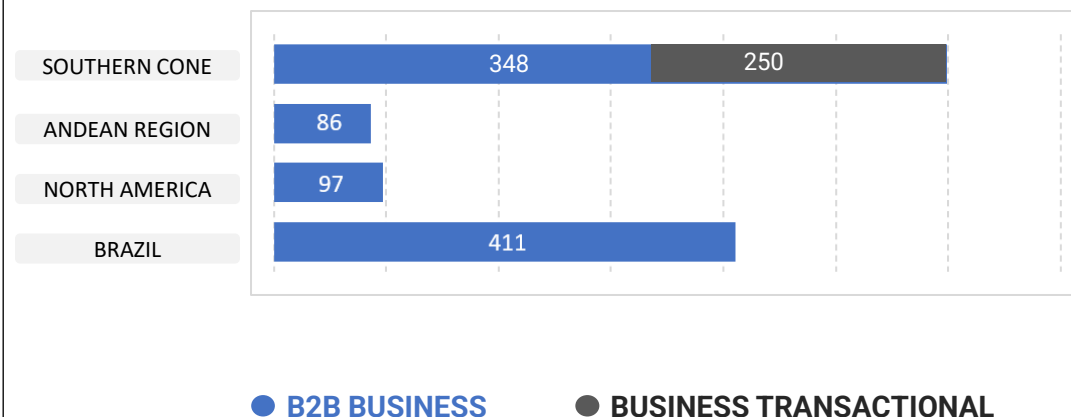
BUSINESS B2B

US\$ 942 million

**TRANSACTIONAL
BUSINESS**

US\$ 250 million

6M26 Consolidated (US\$ MM)



Δ % a/a
vs 6M25

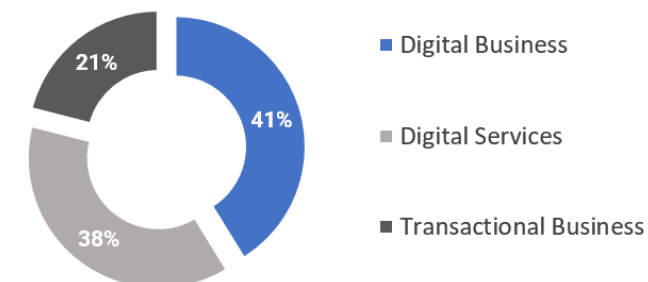
+45.9%

+30.5%

+106.8%

+42.5%

+46.9%



Commercial Results

Pipeline

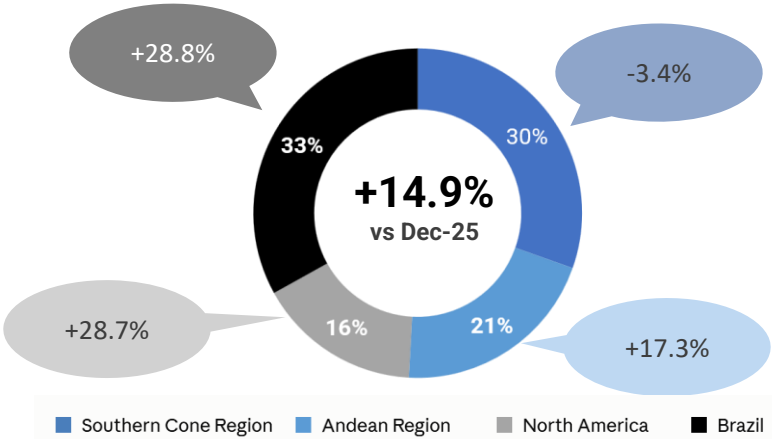


COMMERCIAL OPPORTUNITIES "PIPELINE"

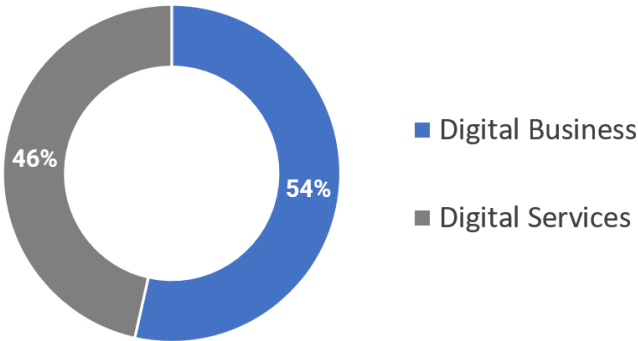
**US\$ 6,922
million**



PIPELINE CONTRIBUTION (US\$ MM) BY GEOGRAPHY



BY SERVICE LINE



COMMERCIAL OPPORTUNITIES BY SIZE

Range	Pipeline				
US\$ Millions	Southern Cone	Andean Region	North America	Brazil	Total
0 - 25	1.748	1.060	609	1.346	4.763
> 25	358	355	504	942	2.159
Total	2.105	1.415	1.113	2.288	6.922

**+40.5%
vs Dec-25**

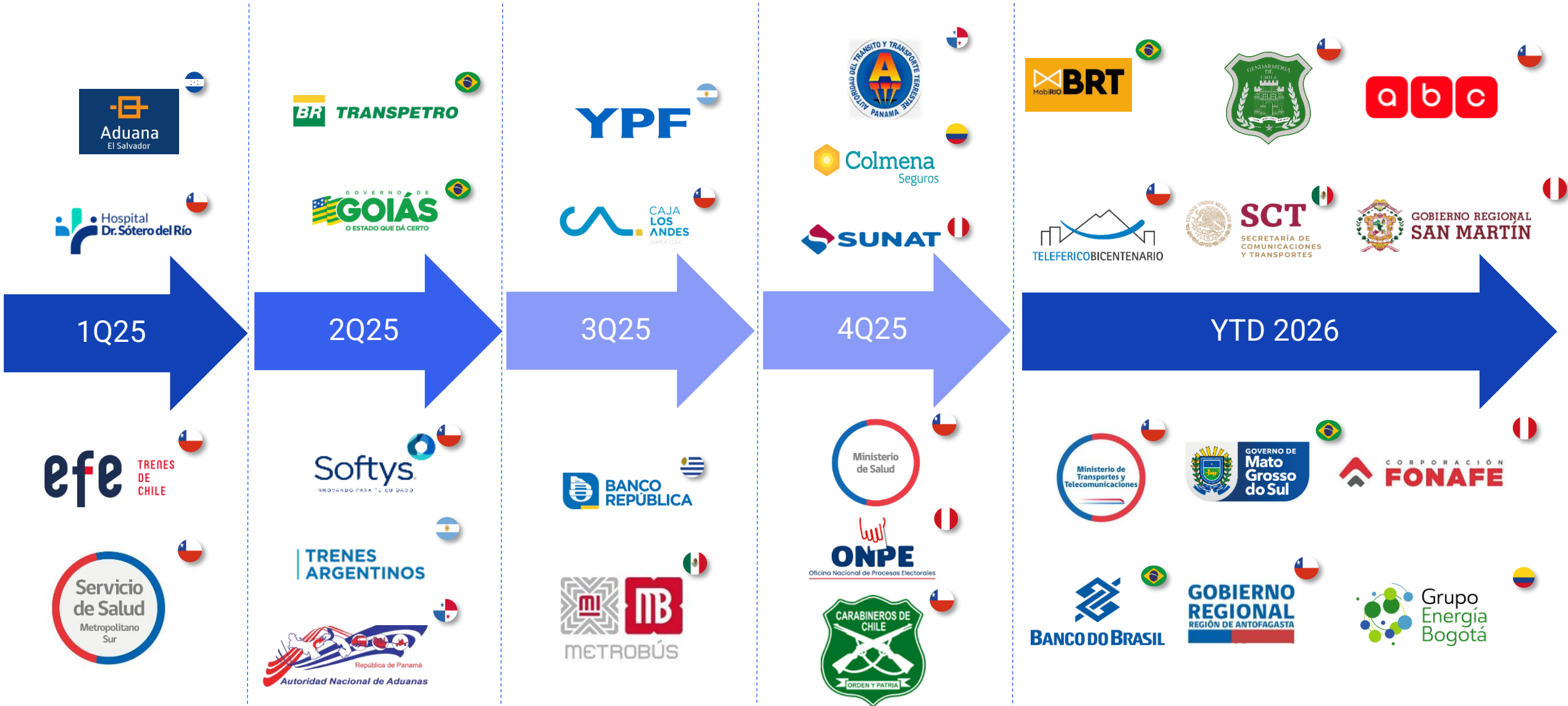


PIPELINE HIGHLIGHTS

- ❖ Smart Cities & Mobility Solutions exceed US\$ 1,600 MM
- ❖ Cloud & Data Center Solutions exceed US\$ 550 MM
- ❖ Cybersecurity Solutions exceed US\$ 160 MM
- ❖ Digital Communications Solutions exceed US\$ 630 MM
- ❖ Software Factory and Disruptive Technologies Solutions exceed US\$ 150 MM
- ❖ Sector-specific Industry vertical Solutions exceed US\$ 570 MM (Banking & Insurance, Retail & Commerce, Health and Utilities)

Commercial Results

Realizing Our 2030 Dream – Featured Projects Under the 25-27 Strategic Plan





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Comentarios Finales y Q&A



Major commercial achievements in the first half of the year



Margin improvement driven by strategy execution



The award of strategic projects consolidates SONDA's ability to lead high-complexity integration projects



Healthy Pipeline maintained, despite high closing volumes

Material Events of Capital Increase— SONDA S.A.

MATERIAL EVENT

April 24, 2026

- **Meeting notice.** The Board (session of April 23) calls an Extraordinary Shareholders' Meeting for May 26, 2026 at Teatinos 500, Santiago.
- **Capital increase.** A capital increase of \$50,000,000,000 is proposed through the issuance of shares, delegating to the Board the timing and placement price.
- **Bylaw amendment.** If approved, the permanent and transitory bylaw articles relating to capital and shares will be amended.
- **Objective.** Support recently awarded projects across the region and strengthen the company's operational and financial capacity.

MATERIAL EVENT

July 23, 2026

- **Placement stages.** The Board, in extraordinary session of July 23, 2026, sets the placement procedure for the capital increase payment shares.
- **Preemptive rights (POP).** The shares are offered preferentially to shareholders of record as of July 25, 2026, for 30 consecutive days: from July 31 to August 29, 2026.



Transformando vidas **con la tecnología.**

SANTIAGO / 24 JULY 2026 / EARNINGS PRESENTATION SECOND QUARTER 2026