Earnings Presentation
4Q & 12M 2025

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Speakers

José Orlandini
Chairman of the Board

Marcelo Castiglione
Chief Executive Officer

Gonzalo Soto
Chief Financial Officer

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AGENDA
4Q & 12M 2025

01 Highlights

02 Business Evolution

03 Financial Results

04 Commercial Results

07 Final Remarks

08 Q&A

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AGENDA
4Q & 12M 2025

- **Highlights**

- Business Evolution

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Highlights

Highlighted Deals Closed in Q4 2025

Modernizing State Services in the Region

CARABINEROS DE CHILE

PROJECT
Software Factory

+1.2 millions
Annual in-person citizen complaints

Integration
Integration with other state agencies

Digitalization
Complete complaint processes

Data Entry
Facilitate accurate data entry For criminal prosecution

+950
Police stations nationwide

PDI

PROJECT
Software Factory

Digitalization
Complete investigative processes

Security
Data Security

Automation
Automation and data analysis capabilities

+ 10,000
Officials - users

SUNAT

PROJECT
Software Factory

Strategic Impact
Scalability of the factory model for new SUNAT initiatives

SW and QA Factory
Development and quality assurance

Technological update
Critical tax and customs collection systems

3 years
Factory development and testing service

Ministerio de Salud — Gobierno de Chile

PROJECT
New Communications Network for the Health Sector

2
Awarded Macro Zones – South Central and North Central

6 years
Contract with option to renew for 2 years

845
Establishments connected with SDWAN and LAN network

10
Months of Implementation of the Entire Network

Sii

PROJECT
Software Factory

Technological update
Tax documents and tax auditing

Interoperability
With internal and external platforms

Millions taxpayers
Impact on the vast majority of formal taxpayers

SUPERINTENDENCIA DE BANCA, SEGUROS Y AFP — República del Perú

PROJECT
Central Platform Hosting, Networks and Data Center Hosting

Technological update
Upgrade server infrastructure, storage, virtualization, SAN and LAN networks

New Main Data Center
Database Hosting and Virtualization Platform

Highlights

Highlighted Deals Closed in Q4 2025

Modernizing the Energy Industry

CEMIG

PROJECT
Field Services, Asset Management and Service Desk

Renewal
Comprehensive SAP support and leading critical projects

5 years

9 millions
of consumers

580.000 km
Transmission networks

5,200
SAP users

Major Service Station Chain

PROJECT
Help Desk, Field Services and Asset Management

Governance
Process improvement and modernization.

Benefits
- Reduce management burden
- Detailed view of operations
- User experience

Result
Technological transformation through the automation of customer service processes

5 years

Increasing our presence in Mining

Major Mining Company

PROJECT
pLTE Network L1 Support

Support and Maintenance
For the L1 pLTE Network

3 years

26 Towers LTE

Leader in Mobility solutions

AUTORIDAD DEL TRANSITO Y TRANSPORTE TERRESTRE PANAMA

PROJECT
Collection System

Technological update
QR code and credit card payments on buses and metro lines

41
Paid Zones

1.436 Buses

2 years

Strengthening our presence in Banking & Insurance

Major Insurance Company

PROJECT
Beyond Health Implementation + Portal Development

3
Portals

15
Functional Processes

200
Licensed Users

60 Months

REPUBLICA AFAP

PROJECT
IT outsourcing

Technological update
Virtual machines, databases, switches, firewalls, access points, etc.
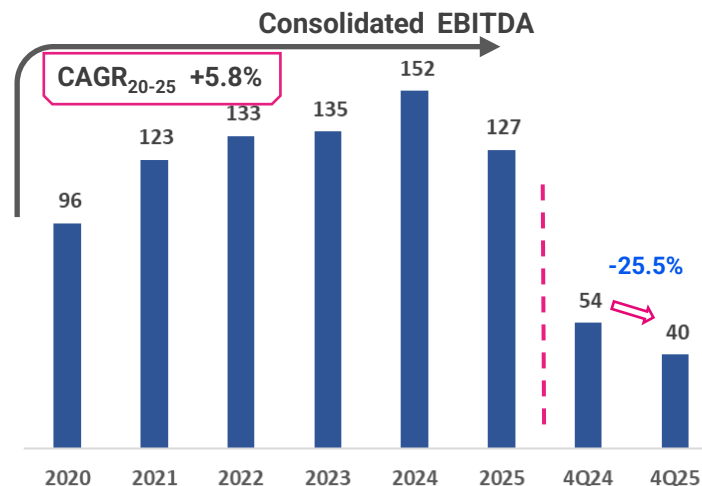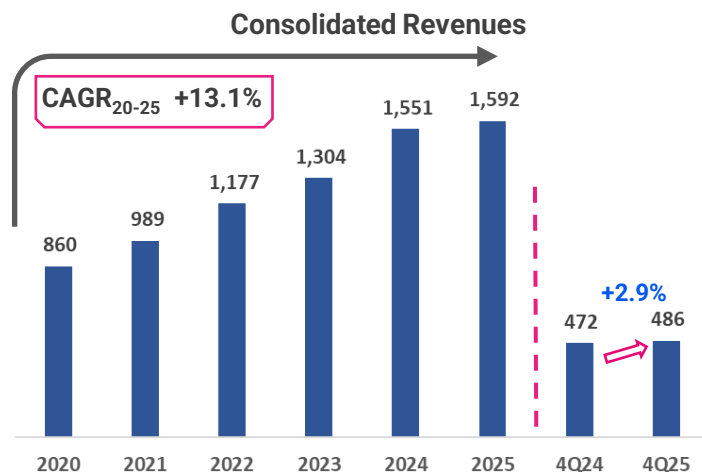
5 years

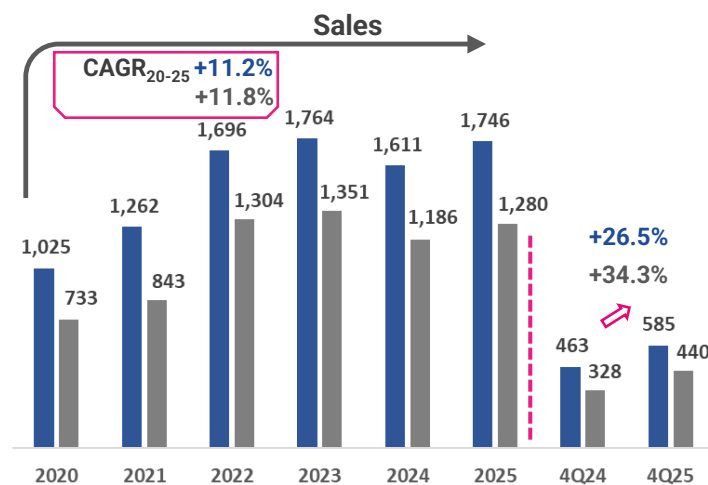**19**
Departments

Hybrid cloud

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Results Evolution
Historic Financial and Commercial Results

Consolidated Revenues

CAGR$_{20-25}$ **+13.1%**

- 2020: 860
- 2021: 989
- 2022: 1,177
- 2023: 1,304
- 2024: 1,551
- 2025: 1,592
- 4Q24: 472
- 4Q25: 486 **+2.9%**

Consolidated EBITDA

CAGR$_{20-25}$ **+5.8%**

- 2020: 96
- 2021: 123
- 2022: 133
- 2023: 135
- 2024: 152
- 2025: 127
- 4Q24: 54
- 4Q25: 40 **-25.5%**

- Figures in US millions, reporting currency, converted at the USD/CLP exchange rate as of December 2025 = 907.13
- From 2023 onwards, Klap's revenues and results are deconsolidated to make them comparable with 2025

Sales

CAGR$_{20-25}$ **+11.2%**
+11.8%

- 2020: 1,025 / 733
- 2021: 1,262 / 843
- 2022: 1,696 / 1,304
- 2023: 1,764 / 1,351
- 2024: 1,611 / 1,186
- 2025: 1,746 / 1,280
- 4Q24: 463 / 328
- 4Q25: 585 / 440 **+26.5%** **+34.3%**

Consolidated Sales   **B2B Sales**

Consolidated Pipeline

- 2022: 3,555 — 46% / 54%
- 2023: 4,836 — 49% / 51% **+36.0%**
- 2024: 5,307 — 47% / 53% **+9.7%**
- 2025: 6,026 — 48% / 52% **+13.6%**

■ Digital Business   ■ Digital Services

- B2B sales exclude Transactional Business (Quintec Distribución + Tecnoglobal + Microgeo)
- Since 2023, Klap sales are excluded to make it comparable with 2025.
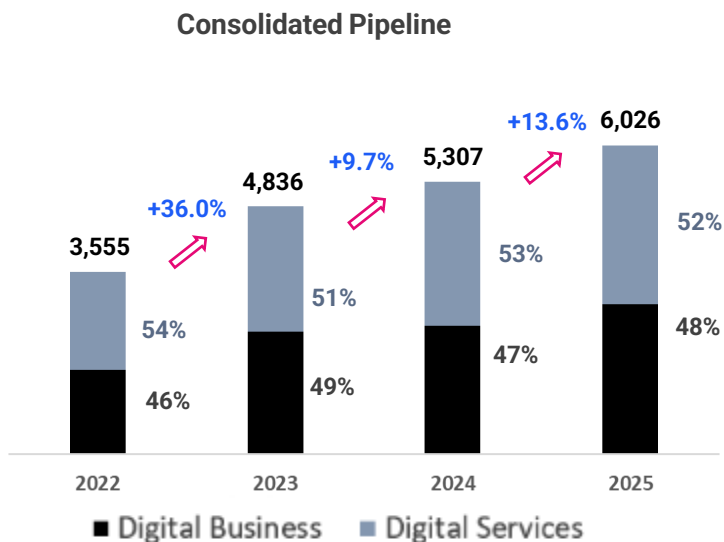
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Results Evolution

12M25 Results Summary (Reporting Currency)

Consolidated Revenue
US$ 1,592 millions
+2,6% c/t 12M24

Digital Business (US$ 544 / -1.5%)
Digital Services (US$ 570 / +0.8%)
Transac. Business (US$ 478 /+10.3%)

EBITDA
US$ 127 millions
US$ -25 millions c/t 12M24

Net Income
US$ 19 millions
US$ -17 millions c/t 12M24

Consolidated Business Awarded
US$ 1,746 millions
+8.4% c/t 12M24

12-month pipeline
US$ 6.0 billons
Brazil 29% of the total

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4Q 2025 Results

Revenues and EBITDA 4Q 2025 (Reporting Currency)

CONSOLIDATED REVENUES

US$ 486 millions

US$ 341 millions (B2B Business)

REVENUE GENERATION

- ● B2B BUSINESS
- ● TRANSACTIONAL BUSINESS

+2.9%

472   486

QUARTER REVENUES Y/Y
(US$ millions)

+3.2%

+2.0%

	4Q24	4Q25
B2B	330	341
Transactional	142	145
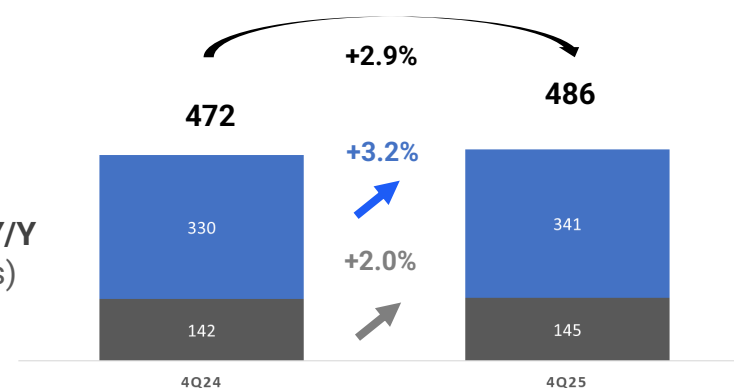
CONSOLIDATED REVENUES CONTRIBUTION BY REGION

- ● SOUTHERN CONE REGION
- ● ANDEAN REGION
- ● BRAZIL
- ● NORTHAMERICA

4Q24 (LTM)

29% / 10% / 10% / 52%

4Q25 (LTM)

29% / 8% / 10% / 53%
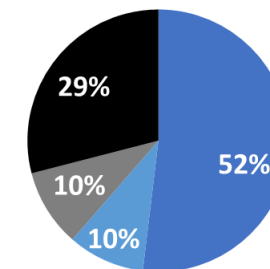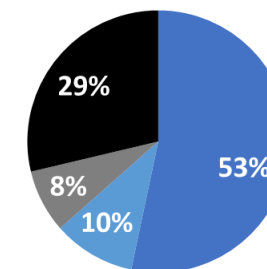
EBITDA CONSOLIDADO

US$ 40 millions

US$ 30 millions (Business B2B)

EBITDA GENERATION

-25,5%

54   40

QUARTER EBITDA Y/Y (US$ millions)

-30.0%

-6.5%

	4Q24	4Q25
B2B	44	30
Transactional	10	10
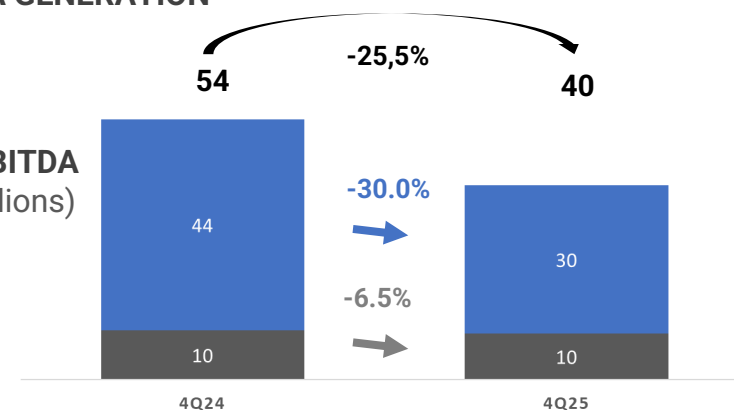
CONSOLIDATED EBITDA CONTRIBUTION BY REGION

22% / 14% / 12% / 53%

16% / 15% / 13% / 56%
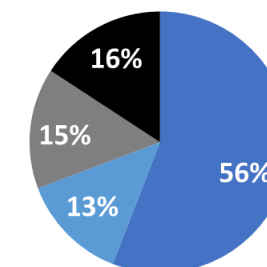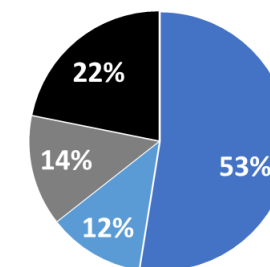
* Revenue consolidation adjustments are included in B2B business
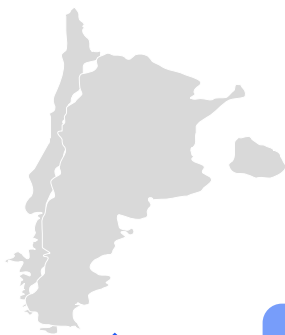
12M 2025 Results

Revenues y EBITDA 12M 2025 by Geography
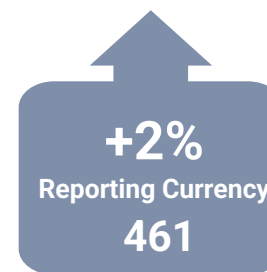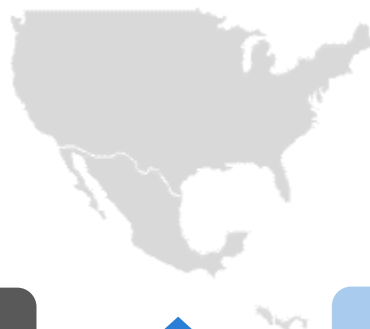
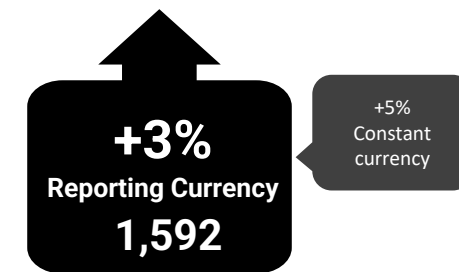### Geographies (US$ million)

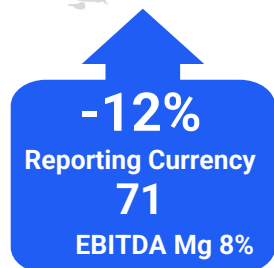**Revenues**

	Southern Cone	Andean Region	North America	Brazil	Consolidated
Reporting Currency	+6% 858	+10% 163	-16% 126	+2% 461	+3% 1,592

Consolidated Revenues: +5% Constant currency

EBITDA

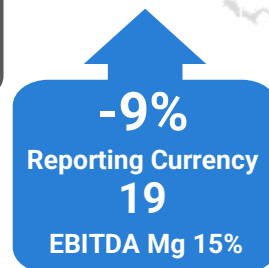|	Southern Cone	Andean Region	North America	Brazil	Consolidated
Reporting Currency	-12% 71 EBITDA Mg 8%	-6% 17 EBITDA Mg 10%	-9% 19 EBITDA Mg 15%	-39% 20 EBITDA Mg 4%	-17% 127 EBITDA Mg 8%
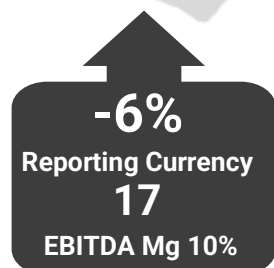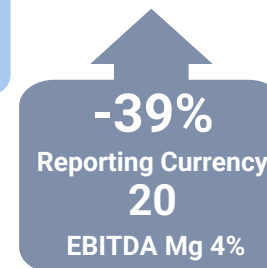
Southern Cone: -7% Constant currency
Andean Region: -9% Constant currency
North America: -10% Constant currency
Brazil: -38% Constant currency
Consolidated: -15% Constant currency
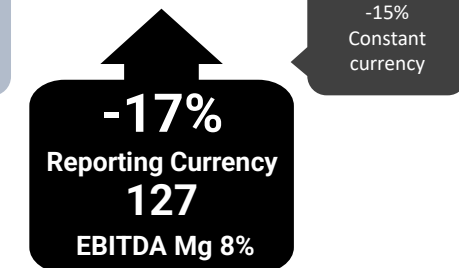
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* Figures do not consider elimination adjustments between clusters.

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Commercial Results

Sales

CONSOLIDATED 4Q25

US$ 585 millions

B2B BUSINESS

US$ 440 millions

TRANSACTIONAL BUSINESS

US$ 145 MILLIONS

4Q25 Consolidated (US$ MM)

Region	Value 1	Value 2
SOUTHERN CONE	168	145
ANDEAN REGION	90	
NORTH AMERICA	68	
BRAZIL	114	
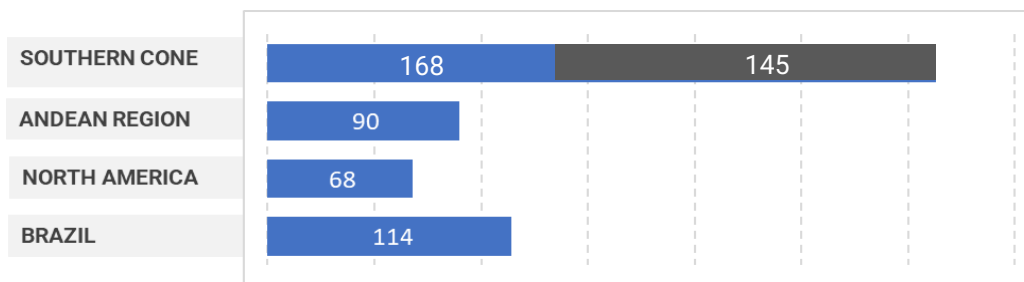
TOTAL US$ 585 MILLIONS

△ % y/y c/t 4Q24

+15.5%

+51.3%

+88.3%

+19.0%

+26.5%
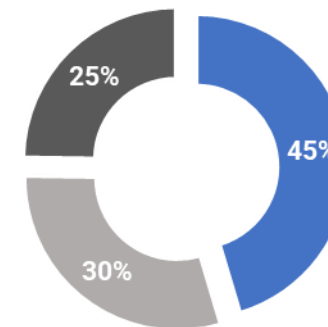
- Digital Business — 45%
- Digital Services — 30%
- Transactional Business — 25%

CONSOLIDATED 12M25

US$ 1,746 millions

B2B BUSINESS

US$ 1,280 million

TRANSACTIONAL BUSINESS

US$ 466 millions

12M25 Consolidated (US$ MM)

Region	Value 1	Value 2
SOUTHERN CONE	456	466
ANDEAN REGION	197	
NORTH AMERICA	136	
BRAZIL	491	
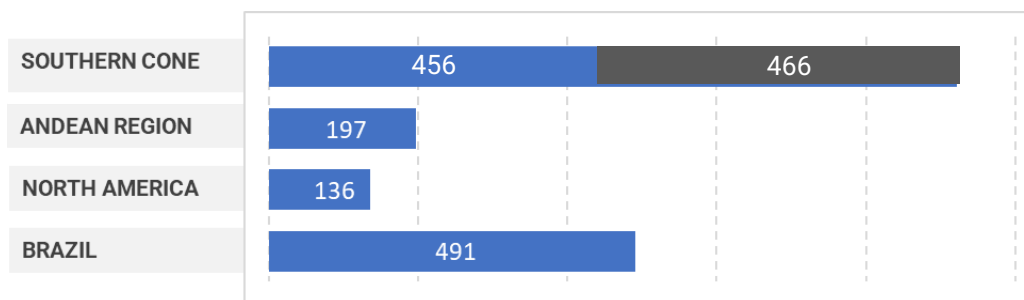
TOTAL US$ 1,746 MILLIONS

△ % y/y c/t 12M24

+8.5%

+16.9%

+8.1%

+5.2%

+8.4%
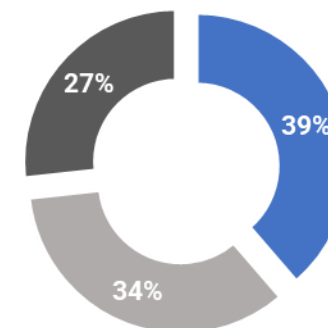
- Digital Business — 39%
- Digital Services — 34%
- Transactional Business — 27%

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Commercial Results

Pipeline

BUSINESS OPORTUNITIES "PIPELINE"

US$ 6,026 MILLIONS

PIPELINE CONTRIBUTION (US$ MM) by GEOGRAPHY

-15.6%

+17.8%

30%

36%

+13.6%
c/t dec-24

14%

20%

+26.9%

+79.5%

■ Southern Cone Region   ■ Andean Region   ■ North America   ■ Brazil

By Business Line

52%

48%

■ Digital Business
■ Digital Services
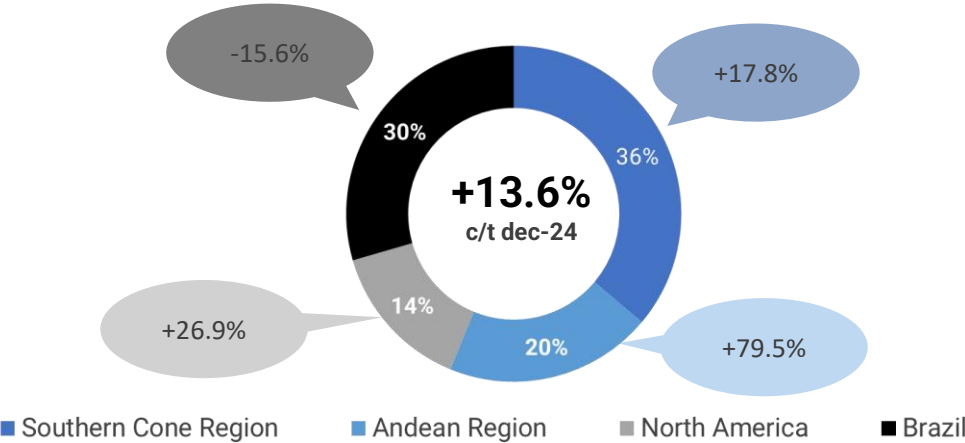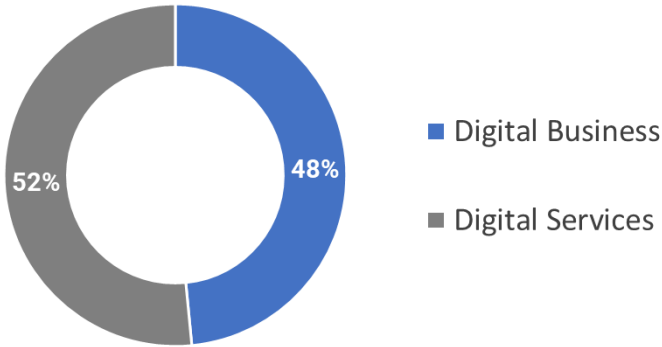
BUSINESS OPPORTUNITIES BY SIZE

Range	Pipeline				
US$ Millions	Southern Cone	Andean Region	North America	Brazil	Total
0 - 25	1,762	1,022	598	1,109	**4,490**
> 25	417	185	267	667	**1,536**
Total	**2,179**	**1,207**	**865**	**1,776**	**6,026**

+14% YoY dec-24

HIGHLIGHTS PIPELINE

❖ Smart Cities & Mobility Solutions surpass US$ 1,100 MM

❖ Cloud & Data Center Solutions surpass US$ 450 MM

❖ Cybersecurity Solutions surpass US$ 110 MM

❖ Digital Communications Solutions surpass US$ 740 MM

❖ Software Factory Solutions surpass US$ 130 MM

❖ Vertical solutions for sectoral industries exceed US$ 600 MM (Banking & Insurance, Retail & Commerce, Healthcare and Utilities).

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Final Remarks

The year ends with **growth in revenue, business closures and pipeline**, in line with the strategic plan.

2025 results contracted due to stabilization of projects in Brazil, reinforcement of commercial teams and increases in uncollectible accounts

Investment in sales teams pays-off through **sales results and pipeline generation**.

We project a positive 2026; 2025 was a good year for LargeDeals in various countries, **and 2026 begins with significant contracts awarded.**

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SANTIAGO / JANUARY 30, 2026 / RESULTS PRESENTATION FOURTH QUARTER 2025